



FUTURE TECHNOLOGY DAYS

Invitation to Collaborate: Join ArianeGroup's Exclusive B2B Meetings with innovative SMEs and Start-Ups

ArianeGroup Overview:

ArianeGroup is a world leader in access to space with a €2,4bn turnover and 8000 employees in France and Germany, working for its institutional and commercial customers and Europe's strategic independence. ArianeGroup is the lead contractor for the Ariane family of European launchers and for the missiles in the French oceanic deterrent force.

We design and create innovative and competitive launch systems, offering civil and military space solutions for our institutional, commercial and industrial customers. We are expert in the most cutting-edge technologies, from all aspects of complete propulsion systems right down to the items of equipment and materials. We leverage all of this expertise, the unique knowledge of our teams, into benefiting the space, defense, energy, and other industrial sectors, with high value-added products, equipment and services.

Our Objectives:

With the aim to foster innovation and maintain our expertise, ArianeGroup seeks to bridge the gap between our in-house experts across all sites and groundbreaking European SMEs and Start-Ups by organizing B2B meetings. This initiative not only facilitates our planning for partnerships in Research & Technology Development activities but also offers Innovative SMEs and Start-Ups the rare chance for a swift, informal technical review from ArianeGroup.

Applicant Eligibility:

- Based in any European country.
- Offers innovative solutions aligned with ArianeGroup's topics of interest.
- Open to co-developing their solution with the potential for ArianeGroup use cases.
- Willing for their solutions to undergo a performance assessment by ArianeGroup.

B2B meetings will be proposed based on the following criteria:

- Alignment of the proposed technology/solution with the ArianeGroup's topics of interest.
- Degree of innovation and differentiation compared to existing solutions on launchers.
- Maturity consistency with respect to the introduced innovation level
- Development effort relative to the expected benefit.
- References if any of the proposed technology/solution, with Space Agencies.

Procedure:

Interested SMEs and Start-Ups are encouraged to express their interest by applying before 19/10/2023. Successful applicants will be invited for B2B meetings after 02/11/2023. These meetings on different topics will be grouped by scope (Materials & Process, Propulsion, artificial Intelligence) and will either be hosted at ArianeGroup facilities or online, based on a minimum travel best fit.

Scheduled dates for topic-based meetings are as follows:

08/11/2023	Material & Process
09/11/2023	Propulsion
10/11/2023	AI

What's in it for the SMEs & START-UPS?

- Gain prompt technical feedback on your innovations from ArianeGroup's viewpoint.
- Engage in collaborative brainstorming sessions on potential partnerships. Examples include co-developing based on your specific expertise and/or innovation that can be integrated into existing ArianeGroup programmes.
- Explore opportunities to kick off a proof of concept with ArianeGroup.

Seize this golden opportunity to collaborate with an industry leader and redefine the future of the launcher sector. We look forward to your applications and potential collaborations.