

FUTURE TECHNOLOGY DAYS

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Frequently asked questions

What is considered as a SME in the challenge? Typically if my Staff headcount is greater than 50, can I participate?

The participation is actually very flexible. ArianeGroup expect to foster innovation and enlarge its partner community with this Challenge process. Therefore innovative proposition are welcome whether they are proposed by universities, laboratories, or medium size companies beyond SMEs and Start-Ups.

Who do I submit my proposal to?

Your EEN or Network contact is your interface up to ArianeGroup selection. You must send him/her the filled OnePager form by E-mail before 19/10/2023.

Can I obtain clarifications to issue my proposition?

YES, you can ask your EEN or Network contact to obtain answers on the process. If the answer is not issued in the provided documentation, then it will be distributed to all potential applicants. Technical questions should be limited. They will be directly transferred to ArianeGroup.

What is the language to be used for my application?

The communication language for the written exchanges is English. It deals with the OnePager form to be filled.

How will be used the information I will submit?

The completed OnePager form will only be used for the purpose of the selection of SMEs and Start-Ups for the B2B meetings.

It is not foreseen to exchange confidential information during the B2B meetings with the selected SMEs and Start-Ups. Actually, the objective is to identify new potential partners in Research & Technology Development activities in a 20 minutes time slot. However, a Non-Disclosure Agreement can be issued if needed on a case by case basis.

I have been informed, at the very last moment, of this open innovation challenge. May I have a few extra days?

In this situation, your EEN or Network contact will notify the selection committee in order to deal with your specific case.

Am I allowed to attach a document in addition to the OnePager?

YES, since clarifications might facilitate the proposal evaluation. However, it must be considered that only the OnePagers will be compared between them during the selection process. Typically, a side document that present your entity could bring a usefull context to your proposition.

I have already submitted my proposal, but I want to make a few changes. Am I allowed to do so?

YES, you are. Please inform your EEN or Network contact as soon as you can that you will send an updated version of the OnePager.

How will I know I am selected?

The selected SMEs and Start-Ups will be contacted directly by ArianeGroup from the 02/11/2023. In case of negative answer, your Network contact will inform you of the result.

How will be organized the B2B meetings?

The selected SMEs and Start-Ups will have an invitation from ArianeGroup by E-mail with a proposition of meeting location and time slot. They will have to confirm their attendance and on site or online meeting preference. The meeting should last 20 minutes and address a context explanation on the topic by ArianeGroup experts, a pitch from the SME/SU, clarification questions, feedback and way forwards.

How many people from my company can attend the B2B meetings?

It is up to you. However, please take into consideration that you will meet ArianeGroup technical experts, who will challenge your solution. So, do not forget to include technical leader(s) from your company.

What if I already have contractual relationship with ArianeGroup

The Challenge is limited to entities that don't already have contractual relationships with ArianeGroup. Companies that have already contractual relationships with ArianeGroup and want to propose innovations shall use their usual contact within ArianeGroup.